Contents

4  Our Mission
5  Recognizing the Milestones, Accomplishments and Stories of 2011
6  The Year in Numbers
7  Ocean Stewardship Stories—
   Inspiring Marine Mammal Conservation
9  Veterinary Accomplishments—
   Training the Next Generation of Veterinary Scientists
10 Science and Medical Milestones—
    Advancing Knowledge About Marine Mammal Health
12 Education Milestones—
    Teaching the Ocean Stewards of Tomorrow, Today
13 Conservation Story—
    Hawaiian Monk Seal Primary Care Hospital
15 Corporate Partners Accomplishments—
    Supporting Education Through Generous Gifts and Connections
16 Our Donors
23 Financial Summary
24 Board of Directors and Scientific Advisors
Our mission: To expand knowledge about marine mammals—their health and that of their ocean environment—and inspire their global conservation.

Our Work

Our core work is the rescue and rehabilitation of sick and injured marine mammals, supported by state-of-the-art animal care and research facilities, a corps of dedicated volunteers, and an engaged community.

We partner with leading scientists and other professionals to learn from the patients in our care—patients from healthy, endangered and at-risk populations—and expand and advance scientific knowledge, thus enhancing understanding of the health of our oceans and highlighting implications for human health.

We disseminate knowledge to members of the scientific community and general public. We ultimately inspire action and foster stewardship towards the care of our environment.

Our Values

At all times we are guided by the following values:

- Respect for the innate importance of each animal in our care.
- Respect for the environment in which our patients live, and that we share.
- A commitment to uphold the highest standards of animal care and welfare.
- A rigorous pursuit of science, and a commitment to scientific integrity.
- Appreciation for the invaluable contributions of our volunteers, without whom we could not exist.
- Recognition that all members of our community—volunteers, donors, staff and directors—are essential to the pursuit and success of our mission and deserve our respect.
- A pursuit of our mission that encourages innovation, collaboration and teamwork.

2000 Bunker Road, Fort Cronkhite, Sausalito, CA 94965
415.289.7325 (SEAL)  MarineMammalCenter.org
Recognizing the Milestones, Accomplishments and Stories of 20II

Any accomplishment of the Center is a tribute to our hard-working and passionate corps of volunteers and staff, and to our many individual, corporate and foundation supporters. But each accomplishment begins with our patients, and one patient in particular highlights how 20II was a truly extraordinary year.

In July, our volunteers rescued a California sea lion near the famous Santa Cruz Beach Boardwalk. That sea lion, who came to be known as Milestone, had been behaving listlessly, allowing people to come too close. On site, our veterinarians quickly confirmed a diagnosis of leptospirosis (a bacterial infection that causes damage to the kidneys). Milestone was quite ill, but with antibiotics and the great care of the Center’s team, he recovered, and eventually returned to the ocean. What set this sea lion apart was not his malady (sadly, we see many patients afflicted with this disease) but that he was the Center’s 10,000th sea lion patient since we began operations in 1975!

Every one of our patients is important to us; many suffer from infections just as Milestone did, many others suffer from ocean-borne toxins, some from cancer, and still others are found entangled in marine debris. Milestone’s arrival at the hospital gave us the opportunity to pause and reflect on the extraordinary number of animals whose lives we’ve saved, and in turn, the magical impact they have had on each of us.

Many months have passed since we first heard a professional percussionist “play” the plastic and glass bottle sea star in the Center courtyard, and since we shared a podium with the ever-charismatic Henry, the big plastic fish. During the summer and fall of 20II, our Sausalito facility was virtually awash in plastic trash that was transformed into magnificent sea creatures as part of Washed Ashore: Plastics, Sea Life and Art. On display were representations of whale bones, a coral reef, and even a turtle—all made from multi-colored plastic collected from beaches. This exhibit took the devastating problem of marine debris and made it poignantly evident to tens-of-thousands of people. We, and our guests, are all now better informed, and we’re certainly more motivated to help address this global issue. There’s not another location where this art would display with such resonance as The Marine Mammal Center, against the backdrop of our marine mammal patients.

In April, the Center’s senior scientist, Dr. Frances Gulland, was sworn in as a commissioner of the three-person U.S. Marine Mammal Commission. This was a remarkable occasion, and offered a great opportunity for us to recognize the accomplishments of Dr. Gulland; for the Center, for the field of marine mammal science, and for the patients we treat. In this new role, Dr. Gulland is well-positioned to influence and guide the oversight of our nation’s care for marine mammals and their habitats. This was, indeed, an extraordinary appointment, befitting an extraordinary individual.

Countless other milestones and accomplishments, large and small, were a part of 20II, and we invite you to read about them in this report. While our patients are our focus, our impact is made by remarkable individuals, including our donors, volunteers and staff. The Marine Mammal Center continues to thrive as an organization because of the many individuals who comprise it, and we owe to each of you a debt of gratitude.

Karen Johnson-McKewan
Chair

Dr. Jeff Boehm
Executive Director
The Year in Numbers

2011 was a milestone year for The Marine Mammal Center. This sea lion patient, appropriately named Milestone because he was the 10,000th sea lion rescued by the Center since 1975, was treated and released back to the wild.

Animal Admits:
- California sea lions: 354
- Elephant seals: 92
- Harbor seals: 64
- Cetaceans: 18
- Sea otters: 8
- Guadalupe fur seals: 5
- Northern fur seals: 3
- Non-TMMC accession: 1
- Total: 545

Rescues by County:
- North of Santa Cruz: 183
- Monterey and Santa Cruz: 229
- San Luis Obispo: 133

Rescues Due to Human Interaction:
- Harassed/unauthorized pick up: 36
- Oil/tar: 26
- Admitted because of ocean trash (fish hooks, netting, fishing line, other): 14
- Gunshot: 10
- Car or boat strike: 6

Patients Released Back into the Wild: 249

Marine Mammal Medical Conditions (Outside of Malnutrition and Shark Bites):
- Leptospirosis: 186
- Domoic acid toxicity diagnosed: 55
- Cancer found: 15

Visitors and Education:
- Visitors to the Center’s hospital in Sausalito: 98,322
- Kids and adults in school programs/tours/events for members/community fairs: 45,863
- Participants served by the Whale Bus outreach to schools: 10,598

Science Publications: 22
To view science publications, click the underlined text above

Other Numbers at a Glance:
- Volunteer hours: 113,769
- Pounds of herring consumed by patients: 65,000
- Rescue calls answered: 2,630
- Gallons of salmon oil consumed by patients: 125
Ocean Stewardship Stories—Inspiring Marine Mammal Conservation

Through stories about preventable human-caused dangers that harm marine mammals, and education about the connections we all share with the oceans, we are able to move people to action.

Blinded, Gunshot Wounded Sea Lion Survives

There is nothing more heartbreaking to see than an animal in pain, and certainly nothing more horrific than knowing that a human caused it. Such was the case in the final days of 2010 when our staff rescued an adult male California sea lion that was found with gunshot wounds to his head causing him to be blind in both eyes. Silent Knight, as he was named, was cared for by staff and volunteers for many months in 2011. Due to the extent of those injuries, he was not releasable back to the wild, but veterinarians determined that he could have a productive life if he received the right long-term care. The San Francisco Zoo came to the rescue and in May, both Silent Knight and his new buddy (another blind sea lion named Henry) made their public debuts at the Zoo’s newly renovated sea lion exhibit. Silent Knight now serves as an educational ambassador to thousands of visitors each year; he is a symbol of how our own actions, either directly or indirectly, affect marine mammals.

Helping Animals in the Wild Using New Techniques

Every year, thousands of marine mammals become entangled in or die from ocean trash. On November 10, a large 700 lb. elephant seal was spotted at Piedras Blancas near San Simeon, CA with a green packing strap wrapped tightly around his neck. Many entangled animals are initially strong enough to escape rescue attempts and because they continue to grow, their entanglements become even tighter. Green Tie was rescued thanks to the Center’s efforts to try something not done before—sedating a large and very mobile elephant seal in the wild. Once the sedative took effect, the team cut away Green Tie’s entanglement and cleaned the wound. He went back to the ocean that same day. In 2011, we rescued 14 marine mammals with entanglements like Green Tie’s and through those stories we’re able to remind the public to keep the oceans free of trash. As a happy side note, a week after Green Tie was freed, he was spotted on another beach with other elephant seals doing what they do best—lounging!

Like Green Tie, this elephant seal was also rescued with a packing strap embedded deeply into his neck.
Washed Ashore: Plastics, Sea Life and Art

One of the milestones we achieved in 2011 was bringing to life the real problem of ocean trash and telling that story in the context of our hospital setting, where dozens of marine mammals are treated for entanglements and ingestion of plastic trash each year. Through the vision of artist and educator Angela Haseltine Pozzi, Washed Ashore: Plastics, Sea Life and Art made its California debut right here at our hospital. Between June 25 – October 15, more than 27,000 visitors to our Sausalito facility were mesmerized by what was the first-ever ocean trash art installation produced and displayed at The Marine Mammal Center. This community art project turned the ugly reality of ocean trash into 15 beautiful and massive marine life sculptures that conveyed a powerful message, inspiring all of us to re-think our use of plastics and change our lax trash disposal habits. During the exhibit period, we held ocean trash art workshops, special events and lectures, and adapted our docent-led tours—a popular way to explore the Center—to incorporate the sculptures by tying many of them to real-life medical cases at the hospital. We also produced a successful multi-media communications campaign that furthered the conservation message.
Veterinary Accomplishments—
Training the Next Generation of Veterinary Scientists

All too often we see California sea lions in need of help as a result of multiple ailments. Each patient gives us an opportunity to learn more about marine mammal health and to develop new clinical techniques to help them.

Such was the case for a yearling sea lion we called Jetty, who was found with a dangerous entanglement wrapped around her neck! Thanks to a member of the public who offered up a kayak, our rescuers were able to float up to the sea lion and perform a rescue. At our hospital, the entanglement was removed and Jetty received antibiotics. She also had another condition, leptospirosis, a bacterial infection that can damage the kidneys. In 2011, our veterinarians treated 186 cases of this disease—a huge spike compared to the 37 cases in the previous year. Studying patients like Jetty also gives researchers, such as UCLA post-doctoral researcher Dr. Katie Prager, a rare opportunity to further our knowledge of this increasingly prevalent disease. In 2011, Dr. Prager worked alongside our veterinarians to investigate how leptospires are shed and transmitted in wild sea lions.

While Jetty was successfully treated for her infection and released back into the wild, what makes her story so interesting is the many opportunities she provided not only to help other marine mammals in the future, but also to educate people at the Center. Several veterinary students, who would not otherwise have had the chance to learn first-hand about the anatomy and physiology of sea lions, participated in her initial examination, anesthesia procedure (necessary in this case to quickly and painlessly remove the entanglement), and follow-up wound care.

Jetty’s recuperation period also provided us with yet another learning opportunity: to help evaluate a new de-worming medication normally used for house pets. In evaluating its effectiveness on Jetty (the medicine is simply squirted onto the back of the animal) researchers will get a better understanding of whether a broader application is practical out in the field. For instance, field biologists could treat dozing Hawaiian monk seals with the medication without ever disturbing this critically endangered species. Read about our work to build a dedicated hospital for Hawaiian monk seals in this report.
Science and Medical Milestones—Advancing Knowledge About Marine Mammal Health

In 2011, we got another glimpse of sea lion health as seen through a “bubble.”

In October, our San Luis Obispo-based volunteers rescued a young California sea lion that had stranded on Morro Rock in Morro Bay, CA. At the hospital, animal care volunteers and veterinary staff noticed something peculiar about him; he wobbled as he walked on land! During examinations, veterinarians noticed that Sarow, as he was named, had a pellet in his head as a result of a gunshot. Furthermore, they noticed that gas bubbles had formed in his brain, similar in nature to a former sea lion patient named Cha Cha that the Center rescued in 2009. This is only the second time this medical oddity has been documented in a pinniped and there are many unanswered questions as to why this occurs. Marine mammals can dive to deep depths in the ocean; a series of physiological adaptations allows them to tolerate the effects of extreme pressure to avoid becoming sick when they resurface. The bubbles in Sarow’s head prevent him from performing this normal diving activity. Was the gunshot wound responsible for causing the bubbles in his brain? While answers to this question are still being sought, Sarow’s case is significant to the Center’s ongoing work in studying and documenting new marine mammal health conditions.

Marine Mammal Scientific Milestones in 2011:

• **Evidence of gas bubble disease** in a live California sea lion—we described the first known case of an injury caused by gas bubble formation in a living pinniped. This is an important step towards understanding pressure induced injuries in marine mammals.

• **Methicillin-resistant Staphylococcus aureus (MRSA)** in a harbor seal—our finding of MRSA in a harbor seal at our hospital highlights the potential for marine mammals in coastal waters to acquire a bacterial infection typically associated with humans, and also the potential for human caregivers to transmit disease to the animals in their care.

• **Hawaiian monk seal conservation**—we evaluated the effectiveness of, and challenges involved in, captive care and rehabilitation of the critically endangered Hawaiian monk seal.

To view each science publication, click the underlined text.
Conservation Milestone: Dr. Frances Gulland Becomes a Commissioner for the Marine Mammal Commission

In November, 2010, we were thrilled to hear the news of President Obama’s nomination of our senior scientist Dr. Frances Gulland to serve as one of three commissioners on the Marine Mammal Commission with a focus on the protection and conservation of marine mammals.

On April 29, 2011, with the wind-swept Golden Gate Bridge as a backdrop, Dr. Gulland was flanked on one side by her husband, friends and colleagues at the Center, and on the other, GGNRA Superintendent Frank Dean, who read the oath for her to recite.

Dr. Gulland previously served on the commission in an advisory role and will continue to bring a wealth of experience and wisdom to the post.

Watch Dr. Gulland’s testimony to the U.S. Senate’s Commerce, Science and Transportation Committee on March 10, 2011 (she appears at approx. 59:30).

Medical Milestone: First Known Hernia Surgery Performed on an Elephant Seal!

Marine mammals experience many of the same medical conditions as their human counterparts. In April, our Monterey-based volunteers rescued a young and very malnourished elephant seal on a beach. At the hospital Wildoctric really baffled our veterinarians as she couldn’t keep her meals down and even after weeks on site, she just couldn’t gain weight. The veterinary team investigated further and learned that the seal had an abdominal abnormality—a sliding hiatal hernia. As in humans, a hernia occurs when a body part pushes into an area where it doesn’t belong; in this case, the stomach had slid into Wildoctric’s chest cavity through an opening (hiatus) in her diaphragm. Similar to human patients with this condition, Wildoctric underwent a procedure called laparoscopic gastropexy. Hours after our veterinarians completed the surgery, she was back in her pen with a whole new zest for eating fish again! She stayed with us for another 20 days, gaining 44 lbs before she was released back into the ocean in June!
Education Milestones—
Teaching the Ocean Stewards of Tomorrow, Today

While The Marine Mammal Center treats an animal’s injuries, we cannot treat the causes for their problems without educating the next generation of ocean stewards.

Each year our education programs teach thousands of school-aged children about stewardship. While some schools can visit the Center, many others cannot afford the travel costs, so the Whale Bus outreach van comes to their rescue! Teachers love the seven unique programs that travel in a van packed with interesting, hands-on items like whale baleen, sperm whale teeth, sea lion fur and fun activities that are taught by our educators. In 2011, we launched a new program called Ocean Ambassadors, which teaches students how trash travels through watersheds to the ocean and provides them with specific ideas for reducing their trash footprint. This new program has been well received by students and teachers.

AmeriCorps Interns

Since 2009, the Center’s education team has benefited from the energy and enthusiasm of AmeriCorps interns. In 2011, through a partnership with Conservation Corps North Bay, three interns joined us between October and August. During the year, they taught 38% of all our school programs and tours and of that, taught 70% of our Whale Bus programs.

New Vet Detectives Experience Makes Marine Science Fun

We continue to find ways to make marine science fun, interesting and relevant for all students. In 2011, we launched Vet Detectives—an interactive tour of our hospital—that gives high school and college-aged students a hands-on approach to learning about our rescue techniques, rehabilitation process, and research projects. Using real case studies, students are taught how to diagnose seal and sea lion patients based on lab results and observations as well as learn about human impact on ocean ecosystems. In all, more than 1,000 students participated in this new learning experience and its popularity is growing with teachers throughout the Bay Area!
For the last decade, The Marine Mammal Center has worked closely with government agencies and nonprofit organizations in Hawaii to provide medical assistance to sick and injured Hawaiian monk seals.

The species is declining by a rate of 4% per year and there are fewer than 1,100 left in existence. Our work in helping to conserve Hawaiian monk seals—the most endangered seal in the U.S.—often includes flying veterinary teams to Hawaii to provide hands-on medical care in less than ideal conditions and in make-shift facilities.

In 2010, we raised more than $500,000 towards building the new primary care hospital in Kona and in 2011, we continued our strong fundraising momentum towards raising the remaining funds needed to break ground in 2012. This hospital will be dedicated to rehabilitating this species and will become the primary medical facility for monk seals throughout the Hawaiian Islands. With its species-specific pools and medical laboratory buildings, the soon-to-be built hospital is part of a bigger solution to help Hawaiian monk seals.
If you recognize an error or omission in this listing, please accept our sincerest apologies and feel welcome to contact Development & Administrative Coordinator Marissa Kalashian at 415.289.7335 or dev@tmmc.org.
Corporate Partners Accomplishments—
Supporting Education Through Generous Gifts and Connections

The Center graciously thanks its corporate partners who, in 2011, contributed more than $728,722. Learn how you can become a corporate sponsor.

Dawn and The Marine Mammal Center Save Wildlife

In 2006, Dawn and The Marine Mammal Center began working together, due to a great relationship with our fellow wildlife champions, International Bird Rescue. As a result, Dawn became one of the largest corporate donors to the Center, and even today, our partnership inspires children, parents and educators through Dawn’s wildlife conservation campaign.

The launch of the Dawn Saves Wildlife campaign in 2009 fostered recognition nationwide, particularly as widespread news coverage of the 2010 Deepwater Horizon oil spill in the Gulf, revealed the horrific impact on regional wildlife and fragile ecosystems. Dawn dishwashing liquid has long been recognized for cleaning wildlife affected by oils spills. A natural next step was to teach our children, the ambassadors of the future, how they can help protect our ocean treasures. The Center and International Bird Rescue (BR) each received $250,000 in contributions from Dawn’s campaign and in turn the Center and BR were able to help further their missions to advance knowledge about the wildlife each protects. The Center designated the proceeds of this gift to its veterinary science program that gives sick and injured marine mammals a second chance at life.

Tedeschi, a Guadalupe fur seal, was rescued by volunteers in San Luis Obispo County. She was suffering from hookworms and malnutrition, and also had traces of oil and tar on her fur. Veterinary staff were able to clean her fur using Dawn dishwashing liquid.
Partnering to Bring Wildlife Education to Disadvantaged Schools

Inspired by the Washed Ashore ocean trash exhibit at the Center, the Biz and Livia Stone Foundation helped us initiate a new program focused on the intersection of marine science, ocean conservation and education.

Biz Stone (co-founder of Twitter) and his wife Livia are passionate wildlife conservationists. In 2011, through a generous donation from their Foundation, our instructors were able to bring the Whale Bus (a marine mammal museum on wheels with real specimens such as bones, pelts and baleen) to four schools in Oakland, Alameda, Richmond and San Francisco, teaching marine science to more than 1,100 disadvantaged students. Additionally, their vision and leadership inspired the creation of the 2011 Gala Fund-a-Need which allows us to bring a second Whale Bus free to nearly 5,000 more disadvantaged students in 2012! The apparent need and desire for the program far exceeded the Center’s expectations, and within days of the opportunity being presented to schools, the Whale Bus was booked for 33 days—a record!

Biz and Livia also introduced us to Hewlett Packard, a new corporate partner. HP generously supported our Gala as title sponsor and is furthering its support of our educational efforts by augmenting our technology needs and brainstorming new ways to expand our programs around the globe. Imagine if we could reach not only thousands of students in the Bay Area, but many more around the entire planet!

Our Donors

The Marine Mammal Center thanks and proudly recognizes the support of its donors during the 2011 calendar year. These gifts to the Center sustain its ongoing work in animal care, scientific research and marine science education.

**Our Donors**

The Marine Mammal Center 2011 Annual Report
Danielle & Mike Gilmore*  
Carol & Benjamin Greenspan  
Sara G. Griffith  
C. Stephen Kriegel & Pamela S. Gronenmyer*  
Michelle Gursky  
The Gustafson Family  
Bernard & Hans Hansen*  
Hope & Osborne Hardison  
Norman Harris  
Hugh Harsh  
Anne Herbst & Peter Marks*  
Lesly Higgins & Joseph Hart  
Paul & Marianne Hoffman  
Peter Hricak  
Christine & Gary Hromadko  
Grace A. Hughes Fund*  
William Hutton*  
Becky Wong-Insley & Mark Insley  
Lisa Jeffrey*  
Mr. & Mrs. James T. Jensen  
Stan Jensen*  
Eric Joe  
Gary & Casey Jones  
Jim & Lorna Keefe  
Arlene & Francis Keesling*  
Susan L. Keller*  
Mary Ann Vasconcellos*  
Judy Pugh  
Ronald E. Rasmussen*  
Karen & Guy Reynolds  
Sylvia L. Reynolds  
Jean Reike & Patrick Maguire  
Crimmie R. Lane & Janie H.  
Justin Ritter  
Deborah Robbins  
Ina Robinson*  
Michelle Robson  
Heather Rock*  
John H. Rockwell, III  
Carol & Robert Rowberg  
Patricia & Glenn Rudube  
Dominic Russi  
Tina & David Sailing*  
Peter Benson & Thomas Savigno*  
Katharina Scharruhn  
Marcia & Nathaniel Schmelzer*  
Kris & Joe Schratt  
Judith Schulte*  
Phyllis Schwartz  
Rebecca Schwer*  
Christine Scott  
Carolyn Sell  
Mary Severson*  
Dauna Sharp  
Amy Shepard  
Dr. Barry Sheppard  
William Shewry*  
Christine Shields*  
Ms. Aleda Siccardi

*Five years or more consecutive giving
MARINE MAMMAL CENTER

**Tribute Gifts**

We gratefully recognize special gifts received in honor of these family members and friends:

- Nate Baluda
- Barbara Beasley
- Skyler Beckett
- Elizabeth Beggs
- Mr. & Mrs. David Berry
- Jeff Boehm
- Marjorie Boor
- Alden Brewin
- Lolly & John Burke
- Cec & Nick Camera
- Claire Castrejon
- Graham Charles
- Jeffrey Charron
- The Children of Assurance
- USMC
- Leslie Comstock
- Elena Cox
- Joseph Cozza
- Lori & Bruce Dorman
- San Ehrman
- Ned Engle
- Kendra Ferguson
- Karen Gaffney
- Dario & Leo Gingrich
- Steven & Florence Goldby
- Bill & Susie Groechel
- Groom Family
- Doug Heneke
- Lyndia Hall
- Tracy Harcourt & Ed Cheijlava
- Ryan Harrison
- Meagan Hawkes
- Sylvia & Wendy Heffner
- Donnaymee Huberman
- Hannah Hughes
- Adam Husted & Joe Alfano
- Bob Jackman
- Denise & Jeff Jenkins
- Isabel Johnson
- Doreen Judson
- Janet Juve
- Isaiah Katz
- Thomas Kemp
- Jane Khudyakov
- Suzi Kisch
- Elise Kroeber
- Art & Joan Latino
- Rob, Dawn, Sam & Rachel Probst
- Ben Lefkowitz
- Margaretta Luff
- Meri Mace
- Karen Madsen
- Greg Mauldin
- Tom McKewen & Karen Johnson McKewen
- June Moroney
- Tara Mueller
- Alex Nichols
- Matthew Noel
- Bonnie Palmer
- Aidan Payne-Kraus
- Tami Pearson
- Suzanne Peck
- Phillips Family
- Gordon Poett
- George & Chris Prutt
- Bonnie Ricca
- Hannah Ruben
- Linda Sangiunetti
- Steven Sneddon
- Kirsty Star
- Dieter & Merrilee Wasshausen
- Paul Wytches
- Zee Zabaloos

*“northern fur seals”* *“Jetty”* *“Uphill”*

**Corporations, Foundations and Organizations**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Organization</th>
</tr>
</thead>
<tbody>
<tr>
<td>$100,000+</td>
<td>Margaret A. Cargill Foundation</td>
</tr>
<tr>
<td>$25,000 – $49,999</td>
<td>Darolyn Foundation, Inc.</td>
</tr>
<tr>
<td>$50,000 – $99,999</td>
<td>Sonoma County Foundation</td>
</tr>
<tr>
<td>$500 – $2,499</td>
<td>Arch Insurance Group, Inc.</td>
</tr>
<tr>
<td></td>
<td>Vincent Financial Services</td>
</tr>
<tr>
<td></td>
<td>Vanguard Charitable Gift Trust</td>
</tr>
<tr>
<td></td>
<td>Walter &amp; Elise Haas Fund</td>
</tr>
<tr>
<td></td>
<td>Thorell Charitable Gift Trust</td>
</tr>
<tr>
<td></td>
<td>$500 – $2,499</td>
</tr>
</tbody>
</table>
Kaiser Permanente Community Giving Campaign
KPMG
Lawrence Livermore Lab, UC
Levi Strauss Foundation
Local Independent Charities of America
Macy’s West Gift
Microsoft Giving Campaign Program
Morgan Stanley
Motorola Foundation
National Semiconductor Oracle Corporation Matching Gifts
Pfizer Foundation
PG&E Corporation Campaign for the Community
The Prudential Foundation
RBC Foundation
Salesforce.com Foundation
SAP Matching Gifts Program
Tellabs Grants for Giving
Truist
Tyco Matching Gifts
Union Bank of California

IN-KIND PRODUCTS AND SERVICES

San Francisco Magazine
SWIRL

Value of $10,000 – $49,999

7x7 Magazine
ABC 7
KFOG
Martin John Osborn
Beth & Kevin Sullivan
The Wall Street Journal

Value of $1,000 – $9,999

Aviiously Delicious Catering
Bay Nature Magazine
CamelBak
Campus Surgery Center
Casa Madrona Hotel & Spa
Cavallo Point, The Lodge at the Golden Gate
The ChicoBag Company
Cold Stone Creamery
Conecious
Ferry Building Marketplace
Foster Mobley Group
Hayward Flow Control Systems
Hess Collection Winery
Kate’s Blossoms
Marshall Arts
Rustic Bakery
Small Shed Flatbreads
Stanford University, Comparative Medicine
Truth Be Told Creative
Whole Foods Market, Mill Valley
Whole Foods Market, San Rafael
XenoPort, Inc.
Jim & Tanya Beede
Elizabeth Cunningham & Charles Costello
Susan Grau
Carol Stevenson
Faye & Sandor Straus —
Firedoll Foundation
Katherine & Phil Reilly
Bob Woodrum
Mary Worl

Value of up to $999

Barlovento Chocolates
Best Buy, Marin City
Big 4 Party Rentals
CamelBak Products, LLC

Can Do Kid Inc.
Cibo
Costco, Novato
Crystal Geyser Dogville
EOS Ensemble
Caroline Lee
Thalia Moore
Craig Reiss
Asuka Annie Yano
Fog City Dogs
Frantioi
Honest Tea
Kitti’s Place
Larkspur Hotell Mill Valley
Marin Independent Journal
Marin Jeweler’s Guild
Sarah Suloff
Method
Mike’s Bikes
Noah’s Bagels
Odwalla, Inc.
Patagonia, San Francisco
PF Chang’s, Corte Madera
Planet Granite, San Francisco
REI Corte Madera
Rustic Bakery
Safeway Mill Valley
Safeway Strawberry Village
Saint Benoit Yogurt
Saylor’s Restaurant & Bar
Spinnaker Restaurant
Sports Basement
Starbucks Coffee
Tarantino’s Restaurant
TCHO
TerraCycle, Inc
Three Twins Ice Cream
Tom & Dave’s Specialty Coffee
Trader Joe’s
Woodlands Pet Food & Treats
Tony & Carol Anello
Anonymous
Dana Bialashewski & Stacy Bezack
Keith Butler
Rich Crumley
Marie DeStefanis
Peter DiDomenico
Monica DuClaud
Deborah Gabris
Doug Hailey
Bob Harchut

Northern Elephant Seal
PG&E
Carol & John Simon

Northern Fur Seal
A & Bay Foundation
Baybenefits
Dibble & Dibble
K&G Architects
Perry & Fine Catering
Run100s.com
Stan Jensen
Chris Stone
Jane & Dean Woodman

2011 GALA FUND-A-NEED DONORS

Elizabeth Avakian
Joyce & Tom Bauer
Jeff Boehm & Keith Rosenthal
Peggy Bruggman
Pat Callahan
Chad Carlson & Ed Westerman
Ron Conway
Kenneth A. Coren
Mario Diaz
Susan Freiwald
Elaine Genevro
Val & Jerry Gibbons
Jon Haber
Leah Haber
Jane A. Hansen & Ed Fowler
Lynne Hermle & Craig Collins
Beth Inadomi & Tim Newell
Andy Keller
Michael Kleeman
Gail Koza & Paul Meskel
Linda M. Koza
Catherine Kruttschnitt
Joanne L. Lasnier
Denise & Chris Lundquist
Jim MacDonald
Robert T. Mack & Bernadette J. Reiss
Douglas & Michele Magowan
Cinnie & Merrill Magowan
Joel Makower
Belinda & David Martinez
Ramona & John Mays
Sunny & Mark McKee

Nooshy Mobasher
Wendy & Greg Murphy
Sue Muzzin
Soo Park
Kathy & Jim Paver
Kim Polese
Julie & Martin Richards
Keith & Jenny Richardson
Stephanie Rico
Jenny Risk
Rachel Rosenblum
Patricia & Glenn Rudebusch
Ingrid & Eric Ryan
Suki Shepard
Jill Spier
Robert Steiner
Biz & Livia Stone
Faye & Sandor Straus
Rob & Karen Wamstad
Philip & Jean Warren
Deb Wickham

2011 RUN FOR THE SEALS CORPORATE SPONSORS

Gold
ABC7
Aquarium of the Bay
Autodesk of America
KFOG

Silver
Aveda
Cavallo Point, The Lodge at the Golden Gate
Bay Independent Journal

Bronze
Odwalla, Inc.
Pier 39 Limited Partnership
Union Bank
Whole Foods

INTENSIVE CARE & QUARANTINE UNIT CAPITAL CAMPAIGN

The Marine Mammal Center gratefully acknowledges the following donors for their contributions to the Center’s Intensive Care &

Quarantine Unit made in the 2011 calendar year.
Thanks to their support, the Center is closer to fully completing its marine mammal hospital & increasing patient capacity.

$100,000+
William Randolph Hearst Foundation
Sausalito-Marin City Sanitary District

$50,000 – $99,999
Anonymous
City of San Bruno

$10,000 – $49,999
Ms. Pat R. Callahan & Mr. David Dee
Mrs. Susan Grau

$1,000 – $9,999
Mr. & Mrs. William Hasler
Mr. Glen Mathison & Mr. Joel Fages
Mr. & Mrs. Philip Warren

Up to $999
Verity & Ross Burgess
Marie DeStefanis
Ms. Sherry E. Dunning-Riley
Ms. Carol A. Gamble
Val Guarin
Courtney J. Lamar
Ms. June Moroney
Pam & Bill Sagan
Lucinda Thamres
Dr. & Mrs. Brian Wilson

DONATIONS OF IN-KIND PRODUCTS AND SERVICES

Double Forte
Pier 39 Limited Partnership

Value of $50,000+

Kaiser Permanente
Community Giving Campaign

* Five years or more consecutive giving. If you recognize an error or omission in this listing, please accept our sincerest apologies and feel welcome to contact Development & Administrative Coordinator Marissa Kalashian at 415.289.7335 or dev@tmmc.org.
Financial Summary

Statement of Activities
For the Year Ended September 30, 2011

Operating Support and Revenue

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions from foundations, corporations, members and individuals</td>
<td>$5,517,847</td>
<td>74%</td>
</tr>
<tr>
<td>Education program fees and retail revenue</td>
<td>$798,260</td>
<td>11%</td>
</tr>
<tr>
<td>Federal, state and local government support</td>
<td>$708,855</td>
<td>10%</td>
</tr>
<tr>
<td>Donated materials and services</td>
<td>$598,000</td>
<td>8%</td>
</tr>
<tr>
<td>Other revenue (loss) (1)</td>
<td>$(220,887)</td>
<td>-3%</td>
</tr>
<tr>
<td><strong>Total Operating Support and Revenue</strong></td>
<td><strong>$7,402,075</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

Program & Operating Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Veterinary science programs</td>
<td>$3,787,528</td>
<td>50%</td>
</tr>
<tr>
<td>Educational programs</td>
<td>$2,253,017</td>
<td>30%</td>
</tr>
<tr>
<td>Fundraising—operations</td>
<td>$831,844</td>
<td>11%</td>
</tr>
<tr>
<td>Fundraising—capital campaigns</td>
<td>$95,143</td>
<td>1%</td>
</tr>
<tr>
<td>Supporting services</td>
<td>$580,920</td>
<td>8%</td>
</tr>
<tr>
<td><strong>Total Program &amp; Operating Expenses</strong></td>
<td><strong>$7,548,452</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

Change in Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td><strong>($146,377)</strong></td>
</tr>
</tbody>
</table>

(1) Other revenue (loss) includes an impairment loss on land held for sale, which was donated to the Center in 2009.
(2) Total Expenditures include $1,243,718 of depreciation, primarily from the new Sausalito facility.

Statement of Financial Position
As of September 30, 2011

Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,690,484</td>
</tr>
<tr>
<td>Contributions receivable</td>
<td>$1,375,992</td>
</tr>
<tr>
<td>Investments at market</td>
<td>$1,357,677</td>
</tr>
<tr>
<td>Inventories</td>
<td>$140,363</td>
</tr>
<tr>
<td>Equipment and structures</td>
<td>$28,356,867</td>
</tr>
<tr>
<td>Deposits and prepaid expenses</td>
<td>$177,367</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$33,098,750</strong></td>
</tr>
</tbody>
</table>

Liabilities

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued liabilities</td>
<td>$670,462</td>
</tr>
<tr>
<td>Notes payable</td>
<td>$2,100,000</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$2,770,462</strong></td>
</tr>
</tbody>
</table>

Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$28,602,279</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>$1,114,018</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>$611,991</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$30,328,288</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$33,098,750</strong></td>
</tr>
</tbody>
</table>

Audited financial statements for the year ended through September 30, 2011, prepared by Louie & Wong, are available at The Marine Mammal Center’s administrative offices, Chief Financial and Operations Officer, 415.289.7336.