Inspired by a growing need

The ocean is in trouble. From the depletion of fish stocks to increasing ocean temperatures, human activity threatens marine ecosystems that are vital to the health of our ocean and all life on earth. The Marine Mammal Center is a critical first responder to these threats and a leader in the field of ocean conservation through our work in marine mammal rescue, science and education. Marine mammals are ecosystem indicators, and the health of these animals provides insights into human and ocean health threats. Together, we are taking action today to support a network of scientists and stewards to protect our shared ocean environment for future generations.

Accomplished by a dedicated community

Throughout the course of October 2017 to September 2018, more than 1,300 volunteers recorded over 152,056 hours in service to the Center’s mission.

Made possible by supporters like you

More than 90 percent of our funding comes from charitable gifts contributed by individuals, foundations and corporations. None of this life-saving work is possible without people like you.
Thank you for moving the Center forward. With your enthusiasm and support, the Center is expanding its work improving ocean health by caring for and understanding marine mammals.

Cecily Majerus | Chair of the Board of Directors

Your generous support has not only helped the Center care for our many ill patients, but has allowed us to advance our understanding of the health challenges faced by these animals in our rapidly changing world and how we can address these challenges.

Cara Field, DVM, Ph.D., Dipl. ACZM | Staff Veterinarian

Investigating marine mammal deaths is crucial to finding solutions for the challenges our ocean is facing. Thank you for supporting scientific inquiry and helping to answer puzzling conservation questions.

Padraig Duignan, DVM, Ph.D | Chief Research Pathologist

Thanks to your calls to our hotline, we are able to respond to sick and injured marine mammals along our 600-mile rescue range along the California coast.

Diana Kramer | Operations Manager, San Luis Obispo County

With your support, we drive impact—saving animals, leading science, solving mysteries and inspiring conservation action—thank you.

Jeff Boehm, DVM, Dipl. ACAW | Executive Director

Support from wonderful people like you is directly helping save an endangered species—whether by feeding a starving pup, by keeping people and seals safe on the beach, or by inspiring a young conservationist to take a first step. Mahalo.

Claire Simeone, DVM | Hospital Director at Ke Kai Ola

Each year, with your support, we continue to grow our community of scientists and stewards through innovative educational and professional training programs.

Adam Ratner | Guest Experience Manager

Your support makes it possible for hundreds of adult and youth volunteers to care for our amazing patients while enjoying a unique and rewarding experience as part of The Marine Mammal Center community.

Joanne Lasnier | Volunteer for over 20 years

Fiscal Year 2018 Impact Report | MarineMammalCenter.org
The Marine Mammal Center rescues and rehabilitates sick and injured marine mammals at our state-of-the-art veterinary facilities by engaging a dedicated workforce and a supportive community.

Highlights of our animal care impacts from October 2017 to September 2018, made possible by your support:

- Implemented advanced ultrasound equipment and techniques to quickly diagnose patients affected by the largest outbreak of leptospirosis ever experienced at the Center, resulting in improved care for more than 300 California sea lions affected by this potentially fatal bacterial disease.

- Supported marine mammal response groups from around the world, providing training and resources from our renowned experts to places like Russia, Mexico, Canada and beyond.

- Responded to an entangled juvenile humpback whale, freeing it from fishing gear that prevented survival activities like deep diving and feeding.

- Rescued, rehabilitated and released our youngest Hawaiian monk seal patients to date, arriving at our hospital at approximately 16 and 19 days old.
The Marine Mammal Center learns from the patients in our care and contributes to scientific understanding of the changing health of our ocean, taking action to address ocean threats and save endangered species.

SCIENTIFIC RESEARCH
One of three areas of focus in our mission to advance global ocean conservation

Highlights of our scientific research impacts from October 2017 to September 2018, made possible by your support:

Contributed 14 scientific research papers to peer-reviewed journals, and contributed to and edited the third edition of the CRC Handbook of Marine Mammal Medicine, a finalist for the 2019 PROSE award, expanding the global body of research and knowledge about marine mammal medicine and health.

Processed nearly 9,500 specimens, such as blood, tissue and fur samples, to identify diseases and pathogens, investigate the reasons why marine mammals strand and determine how these factors are connected to ecosystem and human health.

Performed 315 necropsies to learn from every animal in our care, including 31 whales, dolphins and porpoises.

Conducted 34 ongoing research projects, in which we partnered with scientists around the world on collaborative research that utilizes samples and data collected by the Center.

Introduced four new enrichment items, including lobster and live kampachi fish, to our Hawaiian monk seal patients and trained 15 volunteers in behavioral observation techniques in order to learn more about cognitive function and learning progression in this endangered species.
The Marine Mammal Center leads as a teaching hospital by training veterinary professionals locally and internationally, and inspiring future ocean stewards through innovative school and public education programs.

Highlights of our education impact from October 2017 to September 2018, made possible by your support:

- Engaged 102,705 children and adults at our Sausalito and Kona hospitals as well as through educational programs and community outreach events in both California and Hawai`i.

- Supported more than 100 current and emerging professionals from all over the world at our teaching hospital led by the Center’s world-class team of experts.

- Provided 152,605 teaching hours through Ocean Ambassadors and Nā Kōkua o ke Kai, including time spent in teacher professional development, coaching sessions, classroom time, planning, field trips and project development—the equivalent of teaching 24 hours per day, 365 days per year, for over 17 years.

- Expanded our middle-school marine science and ocean conservation programs, Ocean Ambassadors and Nā Kōkua o ke Kai, collectively serving over 2,000 middle-school students at a pivotal time in their development.
The Marine Mammal Center sincerely appreciates and proudly recognizes the generous support received from donors who are helping ensure a healthy ocean for marine mammals and humans alike. Careful stewardship of these financial resources is key to increasing our impact in the face of ongoing marine mammal health threats and a rapidly changing ocean environment.

## Statement of Financial Position
as of September 30, 2018

### Assets
- Cash and cash equivalents: $1,828,022
- Contributions receivable: $1,431,973
- Deposits: $107,794
- Inventory: $95,301
- Investments: $9,800,770
- Prepaid expenses: $125,704
- Property and equipment, net: $26,420,736

**Total Assets**: $39,810,300

### Liabilities
- Accounts payable: $281,373
- Accrued liabilities: $499,804
- Deferred revenue: $85,107
- Capital lease obligations: $118,859

**Total Liabilities**: $985,143

### Net Assets
- Unrestricted—undesignated: $27,293,359
- Unrestricted—board designated: $9,441,858
- Temporarily restricted: $1,461,168
- Permanently restricted: $628,772

**Total Net Assets**: $38,825,157

**Total Liabilities and Net Assets**: $39,810,300
Statement of Activities
for the year ended September 30, 2018

<table>
<thead>
<tr>
<th>Support and Revenue</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions from foundations, corporations, government</td>
<td>$7,702,044</td>
<td>77%</td>
</tr>
<tr>
<td>and individuals</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bequests</td>
<td>$669,017</td>
<td>7%</td>
</tr>
<tr>
<td>Education program fees and retail revenue</td>
<td>$578,710</td>
<td>6%</td>
</tr>
<tr>
<td>Federal, state and local government service contracts</td>
<td>$346,872</td>
<td>3%</td>
</tr>
<tr>
<td>Other revenue</td>
<td>$728,021</td>
<td>7%</td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td><strong>$10,024,664</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Veterinary science programs</td>
<td>$6,886,829</td>
<td>58%</td>
</tr>
<tr>
<td>Educational programs</td>
<td>$2,569,342</td>
<td>22%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$1,619,645</td>
<td>14%</td>
</tr>
<tr>
<td>Supporting services</td>
<td>$731,011</td>
<td>6%</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$11,806,827</strong></td>
<td></td>
</tr>
</tbody>
</table>

Planned Use of Reserves: $1,782,163
Change in Net Assets: $0

Total Support and Revenue figures above do not include in-kind donations of goods and services, which totaled $289,247 for fiscal year 2018. Audited financial statements for fiscal year 2018 are available at The Marine Mammal Center’s administrative office and on our website at MarineMammalCenter.org.