



"Protect the ocean and you protect yourself."

— Jean-Michel Cousteau



Contents

- 4 Our Mission
- **5** Growth, Innovation and Success
- **6** The Year in Numbers
- 7 Veterinary Excellence Patient Success Stories
- 9 Growing Marine Mammal Health Knowledge
- 10 Innovations in Science
- 11 Jean-Michel Cousteau Visits The Marine Mammal Center
- **12** Education The Key to Ocean Stewardship
- 14 Ke Kai Ola The Hawaiian Monk Seal Hospital
- **16** Corporate Partner Accomplishments Thank You, Swirl!
- 17 Run for the Seals 2012 In Memory of Alan Young
- **18** Our Donors
- **25** Financial Summary











Our mission: To expand knowledge about marine mammals — their health and that of their ocean environment — and inspire their global conservation.

Our Work

Our core work is the **rescue and rehabilitation** of sick and injured marine mammals, supported by state-of-the-art animal care and research facilities, a corps of more than 1,000 dedicated volunteers, and an engaged community.

We partner with leading scientists and other professionals to learn from the patients in our care — patients from healthy, endangered and at-risk populations — and **expand and advance scientific knowledge**, thus enhancing understanding of the health of our oceans and highlighting implications for human health.

We **disseminate knowledge** to members of the scientific community and general public. We ultimately inspire action and foster stewardship towards the care of our environment.

The Marine
Mammal Center

2000 Bunker Road, Fort Cronkhite, Sausalito, CA 94965

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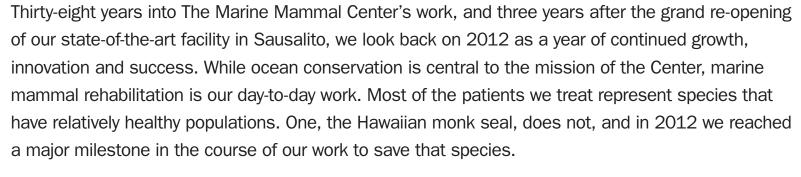
Our Values

At all times we are guided by the following values:

- Respect for the innate importance of each animal in our care.
- Respect for the environment in which our patients live, and that we share.
- A commitment to uphold the highest standards of animal care and welfare.
- A rigorous pursuit of science, and a commitment to scientific integrity.
- Appreciation for the invaluable contributions of our volunteers, without whom we could not exist.
- Recognition that all members of our community
 — volunteers, donors, staff and directors are essential to the pursuit and success of our mission and deserve our respect.
- A pursuit of our mission that encourages innovation, collaboration and teamwork.

Growth, Innovation and Success







The Hawaiian monk seal is the only seal endemic to the waters of the Hawaiian Islands, and its population of about 1,100 individuals continues to drop at a projected four percent each year. In September, we held a blessing and ground-breaking for the new Kona-based health care facility we are building, the only one of its kind dedicated solely to the rehabilitation of Hawaiian monk seals. During a symbolic ceremony, Board member and Treasurer, and significant campaign contributor, Dr. Sandor Straus, and the Center's senior scientist, Dr. Frances Gulland, took gilded shovels and joyously tossed broken lava into the air welcoming the beginning of this newest branch of our operations that will expand our rescue range from California to the Hawaijan Islands! Thanks to you, we expect to complete the first phase of the Ke Kai Ola health care facility in 2013.

Meanwhile, an important component of the Center's mission — the Center's education division — was the focus of a long awaited strategic plan. This plan provides our education team a road map to follow as they reach out to our growing audiences, and retool our presentations — both in the classroom and with our guests — to make them more engaging, timely and relevant. A highlight of that planning process was a visit to the Center from famed ocean ambassador Jean-Michel Cousteau, who greeted local schoolchildren in our classroom and witnessed his first sea lion patient release at Rodeo Beach!

Of course, with more than 500 pinniped patients to tend to, veterinary care and veterinary science were central efforts of the Center's team of 45 staff and more than 1,000 volunteers. In this report, you'll read about the extraordinary efforts we took in rescuing and treating seal and sea lion patients in need of immediate help, including a fantastic team effort to rescue a gray whale entangled in discarded crab pot lines off the Northern California coast. Scientific research, prompted by our patient cases and the questions they lead us to ask, continued at an impressive pace: 13 peer-reviewed publications were added to the archives of marine mammal literature this past year thanks to the work of the Center team and colleagues. Arguably, a headline for the season was the stellar performance of our patient care team as measured by the survival rate of our patients: a very impressive 62 percent, the highest in our history. Now that should make us all feel good!

The work of the Center is only possible because of your kindness. We rely on the generosity of corporations, foundations and individuals to enable us to achieve our important mission and we are forever grateful for your financial contributions, time and passion. The Center is what it is because of you. Thank you.

Karen Johnson-McKewan Chair

Dr. Jeff Boehm **Executive Director**



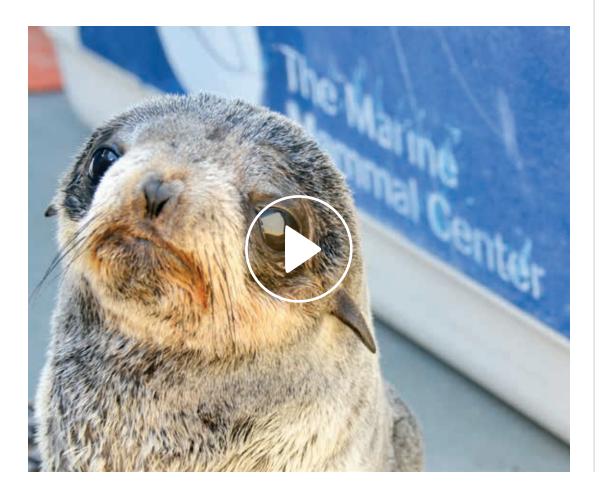






The Year in Numbers

Thanks to the generosity of more than 30,000 supporters, 56 percent of the 506 sick and injured marine mammals we rescued and treated in 2012, like this northern fur seal named Koochooloo, are back in the wild!



Animal Rescued:

California sea lions: **230**Elephant seals: **137**Harbor seals: **91**Sea otters: **32**

Northern fur seals: **11** Guadalupe fur seals: **4**

Sea turtles: **1** Total: **506**

Rescues by County:

North of Santa Cruz: **165**Monterey and Santa Cruz:

209

San Luis Obispo: 150

Marine Mammal Medical Conditions & Human Interaction Cases:

Malnourishment: 318

Trauma: **105** Oil/tar: **35**

Domoic acid toxicity diagnosed: **34**Leptospirosis: **24**Cancer found: **24**

Harassed/unauthorized

pickup: 23

Ocean trash (fish hooks, netting, fishing line, other):

12

Gunshot: 6

Patients Released Back into the Wild: 284 (7.3% rate increase from 2011)

Visitors and Education:

Visitors to the Center's Sausalito hospital: **102,490**

(up 4% from 2011)

Kids and adults in school programs/tours/members events/community fairs: **76,465 (up 40% from 2011)**

Participants served by the Whale Bus(s) outreach to

schools: 13,858

Number of Marine Science Sunday participants: **4,045**

Science Publications: 13

To view science publications, click the underlined text above.

Other Numbers at a Glance:

Volunteer hours: **110,475** Rescue calls answered:

2,975

Total survival rates of all species: 62% (highest rate in our 38 year history!)

Veterinary Excellence — Patient Success Stories

Each patient at the Center challenges us to become creative and resourceful in implementing effective rescue techniques and in finding ways to provide the best medical care possible — hopefully resulting in release back to the wild and a second chance at life.







Blonde Bomber — Rescue Ingenuity

This sea lion was spotted at PIER 39 with a plastic packing strap wrapped around his neck. Our trained rescue team conducted a tricky rescue involving a special dart gun loaded with a sedative which allowed them to successfully capture Blonde Bomber on a floating dock. He was transported to The Marine Mammal Center where veterinarians freed him from the noose and treated his wounds.

Read the full story

Old Ray — Sea Lion Found Shot Repeatedly

When Old Ray stranded the first time, his x-rays showed that his head was full of gunshot fragments. Remarkably, after just a month of treatment at our hospital he was fit for release. Unbelievably, five months later he was back for treatment after he was found shot yet again! Sadly, blind in one eye, and with limited vision in the other, he could not survive in the ocean. Old Ray now has a permanent home at the Indianapolis Zoo where his caretakers love him and his story lives on for visitors who see him.

Read the full story

Entangled Gray Whale — Daring Rescue Paid Off

In May, rescuers from The Marine Mammal Center and the U.S. Coast Guard successfully freed a young, 25-foot long gray whale that was entangled in crab pot lines near Dillon Beach in Northern California. One of the crab pot lines was caught in rocks, essentially pinning the whale in place, while another line had become wrapped around her mouth. With time running out for the whale, the team came up with a plan that allowed them to cut away the lines and free her.

Read the full story











Theros — The Little Harbor Seal that Could

Theros was the first harbor seal rescued by our volunteers in 2012. Still sporting his white lanugo birth coat and umbilical cord, the team moved quickly to get this days-old pup to our hospital where we could give him nourishment. The survival odds for a very young seal that becomes separated from mom is quite low, but Theros was a survivor. He, along with more than half of our other 91 harbor seal patients, thrived under our care and was able to be returned to the wild.

Read the full story



Eyebright — Applying New Medical Techniques

Veterinarians performed five surgeries in order to help this sea lion patient. Eyebright was rescued with a gunshot wound that injured tissue around his mouth and nose. With limited repair options, the team tried something never done before; they closed the hole by using reactive glass nanofibers, a cotton candy-type substance.

Read the full story



Honey Girl — Hooked Hawaiian Monk Seal

The Marine Mammal Center worked alongside NOAA to perform the first-ever documented tongue surgery on a Hawaiian monk seal. The female seal, nicknamed Honey Girl, was found on Sunset Beach on the North Shore of Oahu with a fish hook lodged in her cheek that had severely damaged her tongue. Veterinarians estimate that Honey Girl was living with this life-threatening injury for at least three weeks.

Read the full story

Growing Marine Mammal Health Knowledge

"Rizzie" was a sub-adult male California sea lion with carcinoma, a malignant cancer of epithelial cell origin. Sadly, there was nothing that could be done to save Rizzie, so he was humanely euthanized. However, he still provided a huge learning



opportunity to our medical team. Since we do not see as many males as females with carcinoma, his blood and tissues were very useful in the many scientific investigations we support or direct. Here is a list and very brief description of the multiple studies Rizzie contributed to that will help other marine mammals:

- Dr. Philip Bickler (UCSF): brain hypoxia
- Dr. Andreas Fahlman (WHOI): myoglobin concentration in muscle
- Dr. James Jester (UCI): collagen structure of the cornea
- Dr. Milton Levin (UConn): immune function in blood
- Dr. Patricia Conrad (UCD): salmonella culture in feces
- The Marine Mammal Center: cancer study, tooth for aging, banked samples for toxicology, and skin for genetics

- Dr. Matthew Breem (NC State): cancer genetics
- Dr. Katie Prager (UCLA): prevalence of leptospirosis
- Violaine Desgens-Martin (CSULB): prevalence of cancer in male California sea lions
- Karisa Tang (UCD): measuring gluconeogenic enzyme levels
- Dr. John Wise (USM): develop cell lines
- Northwest Fisheries Science Center: domoic acid testing



Loss of a Colleague and Friend

In 2012, we sadly lost one of our founding scientific advisors, Dr. Hal Markowitz, Professor Emeritus at San Francisco State University. Hal was a pioneer in the field of animal enrichment, enhancing the lives of many animals through the development of devices to stimulate natural behaviors. In addition, he enlightened the lives of his many students through his mentorship. His seminal work, "Behavioral Enrichment in the Zoo," changed the way zoos care for their animals. At The Marine Mammal Center, he constantly reminded us of the need to enrich the behavior of our animals while they are in rehabilitation, not letting medical care outweigh the need to consider ecology and behavior. We will always remember his strength and spirit.



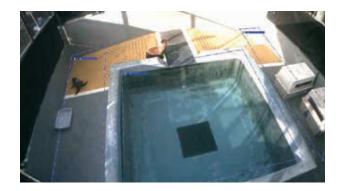






Innovations in Science

By investigating and understanding marine mammal health issues and advancing diagnostic techniques, we gain a greater appreciation of diseases and medical conditions.



Autism Study — New Diagnostic Tools

Our work with marine mammals reveals interesting parallels to human health conditions. In 2012, researchers from Oregon State University teamed up with our medical unit to begin an autism study at the Center. They conducted formal behavioral observations of two California sea lion patients using special webcam technology and imaging provided by a company called Flir, and were able to map the animals' movements in their pens to observe any behaviors indicative of autism. This disease is becoming more common in humans, with as many as one in 88 humans diagnosed, according to recent reports. Is this disease associated with heavy metal contaminates and other pollutants in the environment — the same hazards sea lions encounter on a regular basis? This kind of behavioral assessment and technology may provide answers to that question while giving researchers valuable information about autism in humans.

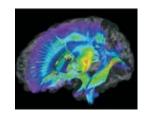


Harbor Seal Microbiome Project

Microbes — bacteria, fungi — are found on all kinds of life forms including humans and marine mammals. Marine mammals have approximately 100 trillion cells (compared to 10 trillion in a human) providing researchers with a wealth of organisms to study. In 2012, researchers from the Center, in conjunction with Dr. David Relman from Stanford University and graduate student Dr. Alix Switzer, meticulously collected over 500 swabbed samples from harbor seal patients throughout each animal's rehabilitation process as part of a microbiome study. Scientists will study the bacteria they collected to see how the mix of species evolves over the life of the animal, and determine if there is any correlation between those bacteria and the animal's current health status.



First-Ever Functional MRI Exams on California Sea Lions



Functional MRI's are used to look at brain activity in real time in a resting brain (asleep or under anesthesia), and, using time-based patterns in activation, determine which parts of the brain talk to

each other the most. In 2012, the Center veterinarians assisted UC Santa Cruz researchers Drs. Colleen-Reichmuth and Peter Cook to complete connectivity functional MRIs on 15 California sea lions — a first. These animals included a mix of those with healthier brains and those with apparent chronic domoic acid toxicosis. This should allow scientists to map out general brain networks in sea lions and see how they might change as a result of neurotoxic exposure to domoic acid and whether there is resulting brain damage.

Jean-Michel Cousteau Visits The Marine Mammal Center

On September 19, 2013, the Center played host to French filmmaker, environmentalist and ocean educator, Jean-Michel Cousteau. A special cocktail reception and dinner introduced the celebrated member of the legendary Cousteau family to the Center's work, our staff, volunteers and supporters.



The next day, nearly 100 schoolchildren from San Francisco's Marshall Elementary School and Sausalito's Willow Creek Academy got the extraordinary chance to meet Mr. Cousteau in person, while watching Shareef, one of our California sea lion patients, be returned to the ocean at Rodeo Beach.

After the release, the schoolchildren returned to the Center for a unique opportunity to hear first-

hand from Mr. Cousteau about his experiences with marine mammals and the ocean (or what he affectionately calls "Planet Ocean") and to ask him questions. The two classes learned about the physical differences between a variety of marine mammal species, and about the effects marine debris and plastics have on the ocean, from the expert himself. "When you drink a glass of water, you're drinking the ocean," Mr. Cousteau explained to the class, a perfect sentiment and reminder of how connected we all are to Planet Ocean.

This event was part of the America's Cup Healthy Oceans Project collaboration between the America's Cup and environmental conservation organizations, including The Marine Mammal Center and the Aquarium of the Bay. Read more about Mr. Cousteau's visit here.



Far left: Mr. Cousteau talks with 100 schoolchildren from San Francisco's Marshall Elementary School and Sausalito's Willow Creek Academy.

Above: Mr. Cousteau watches sea lion patient Shareef return to the ocean at Rodeo Beach.







Education — The Key to Ocean Stewardship

New Monthly Theme Days: Marine Science Sunday

In 2012 we launched a new monthly series called Marine Science Sunday, providing visitors with a free new experience and opportunities to learn more about our work, marine mammals, and the incredible ocean environment. On the second Sunday of each month a new theme, ranging from Creatures of the Deep to Magnificent Migrations, is brought to life through docentled tours of the hospital, hour-long classes, and other fun activities. These family-friendly days proved to be a huge hit with more than 4,000 visitors in attendance.



The Whale Bus Brings the Ocean to Schools

Thanks to the generosity of the Biz and Livia Stone Foundation and other generous donors, we were able to outfit a second Whale Bus with educational materials and provide free marine science programming to 33 schools in the Bay Area, reaching more than 4,500 disadvantaged students. This kind of programming has been cut in many schools due to shrinking budgets, so having the ability to offer this much-needed service to these kids is wonderful and truly is in keeping with The Marine Mammal Center's mission: To expand knowledge about marine mammals — their health and that of their ocean environment — and inspiring their global conservation. When the word spread that we were offering one of our most popular outreach programs, Wonderful Whales, for free, teachers from schools in San Francisco, Richmond, Oakland and Marin completely booked the program within 10 days — a record for us and a true testament of the desire for marine science education.



Growing Education Programming at The Center

In 2012 we took a deep look at our education program, and through the help of consultants developed a strategic education plan that will set the foundation for new programs to inspire and excite our audiences about marine mammals and the ocean. We now have the direction and the tools needed to achieve a number of goals. They include defining and strengthening the brand identity of our education programs; separating our target audiences between public education and school programs, and clearly delineating each area's goals and outcomes; leveraging cutting-edge technology and educational tools; and positioning the Center at the forefront of marine and environmental education. We're excited about the plans for change and growth in our educational programs and are energized by the notion that education, core to our mission, will be brought to the forefront of all of the Center's activities.





Increased Participation in Summer Youth **Program**

A grant from the George F. Jewett Foundation allowed the Center to provide free transportation to 11 high school-aged teens from Oakland and San Rafael to participate in our Summer Youth Volunteer Program. The teens worked side by side with adults on animal care crews. They participated in the daily care of wild marine mammals and learned about careers in marine science.







Ke Kai Ola — The Hawaiian Monk Seal Hospital

With a moving ground-breaking ceremony for our new Hawaiian monk seal health care facility on September 15, 2012, the conservation impact of The Marine Mammal Center became more evident! Several of the Center's representatives joined colleagues, community members, donors and others to witness this remarkable milestone event. A traditional Hawaiian priest, a kahu, officiated over a blessing and wove history, culture, spiritualism and passion into his remarks. Against an idyllic backdrop of the setting Hawaiian sun, Dr. Frances Gulland (senior scientist at the Center) and Dr. Sandor Straus (board member and philanthropist) dug ceremonial shovels into the lava rock. One of the shovels used will remain at the Kona facility and one will return to Sausalito to remind us of the powerful connection we have to the Islands, to the Hawaiian community, and to the Hawaiian monk seal. The name of the new healthcare facility has meaning as well: Ke Kai Ola — The Healing Sea.

There are less than 1.100 Hawaiian monk seals in existence and they are declining at a rate of approximately four percent per year. Every newborn pup, juvenile, or adult that we successfully treat at the new facility will be re-introduced back to the Hawaiian waters and into the breeding population. Now that's a conservation impact we can all be proud of!



HAWAIIAN MONK SEAL PRIMARY CARE HOSPITAL DONORS

The Marine Mammal Center gratefully acknowledges these gifts received in 2012. Susan Kellam

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If you recognize an error or omission in this listing, please accept our sincerest apologies and feel welcome to contact Development & Administrative Coordinator Marissa Kalashian at 415.289.7335 or give@tmmc.org.



The Marine Mammal Center is very proud to be a partner with Four Seasons Resort Hualalai in Kona! This partnership helps us tell the story and raise support to save the critically endangered Hawaiian monk seal from extinction.

Carol Brown

Jane Brown

Maeve Brown

Mr. Russell Brown



Doug Conley

Jane Cook Tracy Cook Loren Corotto Jillian & Ian Cosgrove Russell Cox Ruth Craig Mr. Steve Crase Andras Csaplar Ms. Ann Dadic Sandra Daugherty Ms. Marci Davis Mr. & Mrs. Creighton L. Decker Ms. Janet Delaney Martha Delanev Ms. Christine Dellosso David Depue Ives Diane Sandy M. Diggins Lani Dillon Ms. Ann M. Ditlefsen Joseph Dolcini Dove Sandra Downie Lynn Drennan Mary Drever Nancy Duffy Roxanne Silver Dunn & Robert Dunn Monique Duphil Janet Duran Evlin During Ms. Wendy Dyer Ms. Heather Eastwood Katie Edgerton Casey Edwards Mrs. Katherine Edwinson David Eiser Amelia Fllios Cate & Arthur Elsten Robin & Basil Enan Jo Engels Duane & Marjorie Erway Ms. Linda Espinoza Diana & Timothy Essert Dianne Evans Jo Evans Lynn Fawcett-Whiting & Henry Whiting Katherine Feinstein Lisabeth Fenker Kristin Ferraioli Linda Ferris Ian Scott Field Suzanne & Conrad Figueroa

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Mrs. Peggy Parks







April Hansen

Ms. Helen Hamada

Corporate Partner Accomplishments — Thank You, Swirl!

For the third year in a row, the advertising agency Swirl has graciously provided pro bono counsel to The Marine Mammal Center. The Center was fortunate enough to be introduced to Swirl in 2008, and has enjoyed a growing relationship ever since.



Working with Martin Lauber, founder and CEO, John Berg, Managing Partner, and Alvin Lumanlan, Senior Account Manager, has been absolutely tremendous for the Center. Over the years, the firm has donated more than \$460,000 worth of services and expertise to the Center.

In 2012 the Center went to Swirl with a challenge — create a campaign that

encourages people to visit the Center and introduce the idea that we are all connected to the ocean and its inhabitants. The creative solution is the "We Are All Marine Mammals" campaign, which demonstrates how much we have in common with our coastal cousins. Brilliant!

Swirl — we wave our flippers in the air to thank you for your years of creativity and extremely generous support, and we look forward to working with you in the future!

For more information about Swirl, please visit them at swirl.net.

For information on becoming a corporate sponsor, please visit our Get Involved section of our website.



Run for the Seals 2012 — In Memory of Alan Young

A very special group, the In Memory of Alan Young team, took part in our annual Run for the Seals event on March 10, 2012 to honor their beloved relative, Alan Young. Led by Alan's cousin, Lisa Cooke, the team collectively raised \$8,690 for The Marine Mammal Center's seal and sea lion patients, and deservedly won the costume contest by dressing up as characters inspired by Alan's life.



Thanks to the efforts of the In Memory of Alan Young Team and 1,350 other participants, the 2012 Run for the Seals raised almost \$90,000 for the Center — our most successful fun run ever!



Alan was well known for being a kind and generous man who cared deeply for the animals and truly believed in the Center's work. He was responsible for the donation of shipping containers by Sea Land Service that were used to house our first fish kitchen, chartroom, intensive care unit, necropsy lab and gift shop operations. He was also a Board member and was instrumental in putting together the initial water system and building the first roofs on the containers.

Sadly, Alan passed away in January 2012. His sister Evelyn Chumbley and her husband, Jim, along with Alan's nieces, nephews, cousins, friends and his 89-year-old aunt Margie (dressed as a mermaid!), traveled from as far as Hawaii and Washington State to Run for the Seals in his memory and to raise money for the Center.

Thank you Alan Young and the In Memory of Alan Young team for your devoted support, positive spirit and continued charity.









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Financial Summary

Statement of Activities

For the Year Ended September 30, 2012

Operating Support and Revenue

Program & Operating Expenses

| Change in Net Assets | \$ 452,462 | |
|--|-------------|------|
| Total Program & Operating Expenses (1) | \$7,531,182 | 100% |
| Supporting services | \$517,511 | 7% |
| Fundraising — capital campaigns | \$83,775 | 1% |
| Fundraising — operations | \$856,409 | 11% |
| Educational programs | \$2,231,131 | 30% |
| Veterinary science programs | \$3,842,356 | 51% |
| rogram & operating Expenses | | |

(1) Total Program & Operating Expenses include \$1,263,800 of depreciation, primarily from the new Sausalito facility.

Statement of Financial Position

As of September 30, 2012

Assets

| Cash and cash equivalents | \$3,330,069 |
|-------------------------------|--------------|
| Contributions receivable | \$647,383 |
| Investments at market | \$1,491,119 |
| Inventories | \$99,052 |
| Equipment and structures | \$27,319,064 |
| Deposits and prepaid expenses | \$154,332 |
| Total Assets | \$33,041,019 |

Liabilities

| Total Liabilities | \$2,260,269 |
|--|-------------|
| Notes payable | \$1,700,000 |
| Accounts payable and accrued liabilities | \$560,269 |

Net Assets

| Total Liabilities and Net Assets | \$33,041,019 |
|----------------------------------|--------------|
| Total Net Assets | \$30,780,750 |
| Permanently restricted | \$623,326 |
| Temporarily restricted | \$2,259,585 |
| Unrestricted | \$27,897,839 |

Audited financial statements for the year ended September 30, 2012, are available at The Marine Mammal Center's administrative office. Please contact the Chief Financial Officer at davism@tmmc.org.



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